





## How to submit a winning proposal

**Jean-Michel SERS** 

**Policy Officer** 

Unit "Policy coordination, EFTA and Enlargement countries, Russia, Asia and Pacific"

**DG Research and Innovation – European Commission** 



#### PRESENTATION OUTLINE

Generalities about FP7

How to get involved - step 1 to step 4

Tips to prepare a good proposal? - step 5

Useful links





## WHY SUBMITTING A PROJECT PROPOSAL TO THE EC-FP7?

#### Not only because the project proposal - if selected - will be (partially) funded by the EC

- A grant of 50 to 100% is allocated
- With no rights claimed by the EC

#### But (first & foremost...) because FP7 is an opportunity for any organisation to

- Improve its knowledge
- Benefit from a true collaborative (international) programme / project
- Enhance its image through key references



## WHAT IS A TYPICAL COLLABORATIVE PROJECT?

- From 5 to 10 or more research partners from many countries
- Universities, Research Institutes, Companies
- A collaborative exercise (research is divided in "work packages" and "tasks")
- 4 years duration
- Co-financing by EC (3-6 million €, divided among all project partners)
- One partner is the project coordinator



## WHAT IS A CALL FOR PROPOSALS? OVERVIEW

FP7 is implemented through periodic "Calls for Proposals"

1 to 2 series of calls per year in average

Tese calls are competitive!

Only the best proposals can be funded

The evaluation of received proposals is performed by independent experts on clear evaluation criteria

Contracts can typically be signed 8 to 12 months after the Call closure date



### Step 1 - WHERE TO FIND FP7 CALLS FOR PROPOSALS?

- Programs for all aspects of FP7 are published annually
- Find them on the new participant portal at:

http://ec.europa.eu/research/participants/portal/page/home

2013 Work Programmes published in 9 July 2012

- Read carefully identify relevant open and upcoming calls
- You <u>must</u> respond to a call





A to Z | Sitemap | Search | About this site | Contact | Legal Notice | English (en)



# RESEARCH & INNOVATION

Participant Portal

European Commission > Research & Innovation > Participant Portal > FP7 Calls > Latest Info

A new version of the Call Text was uploaded on 26th April. See the document change log on page 2 EPSS is now available for this call for proposals The EPSS (Electronic Proposals Submission System) is now available for this call. See link You can access all calls (open, closed, or forthcoming) by clicking on the specific programme tabs at the top Search: further down this page. Search Calls Home FP7 Calls FP7 Doc My Organisations ? People Date New calls published on 04/05/2012
 New calls published on 19/04/2012
 New calls published on 12/04/2012 or by using the search feature here. <> ENIAC-2012-2 Latest dates of call publications: Latest Info Cooperation < entries atest Information Cooperation LATEST CALLS Show 10 in the second half of January iffie2012. The closify date of the call is scheduled for 27 March 2012. Follow the Register your ECAS account 👔 expected to be announced in the Official Journal of the EU publication of the call via the The call FP7-Fission-2012 is Republic of Moldova FP7-Fission-2012 Login Euratom section on Participant Portal. STAY TUNED đ



2012-04-25 2012-04-19

EPSS is now available for this call for proposals

SP1-JTI-CS-2012-02 ARTEMIS-2012-1

Cooperation

Cooperation

What is RSS? Email Notification

SSA (€

EPSS is now available for this call for proposals

2012-04-26

Remember to re-visit this web site after 16 May and again after 18 June to obtain the Questions and Answers document as explained on page 6 of the

available in EPSS, have now been added to the

"Additional Documents" section as well.

For convienience, the FAQ for EPSS and the template for Part B of proposals, which are

SP1-JTI-CS-2012-02

Cooperation

Understanding for the association of the Republic of Moldova to FP7 was signed on 11 October 2011.

A Memorandum of

become formally associated to the 7th EU Framework Programme (FP7) from 1

For further information, click here I

January 2012.

The Republic of Moldova will

for more information.

2012-05-04



## IDENTIFYING RELEVANT RESEARCH AREAS

- Information and communications technologies
- Health
- Transport (including aeronautics)
- Nanotechnologies, materials, new production technologies
- Energy
- Food, agriculture and fisheries, biotechnology
- Environment
- Space
- Security
- Socio-economic sciences and the humanities



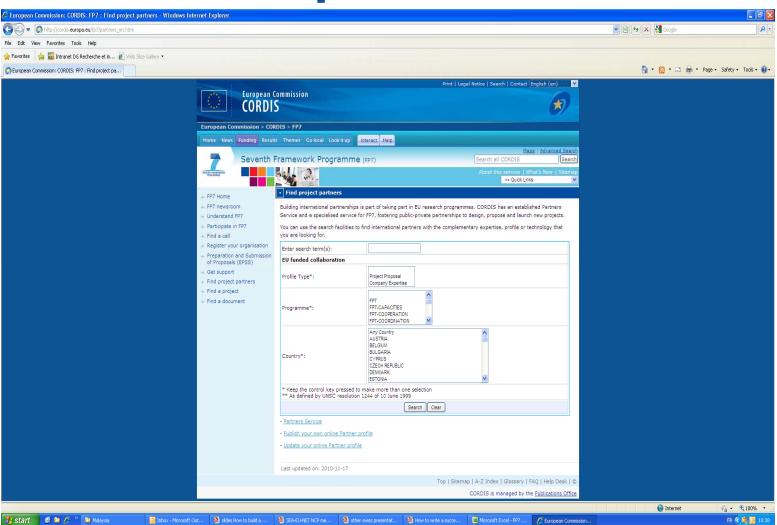


#### Step 2 - Find a Consortium/ European proposal coordinator

Scientific colleagues and friends
CORDIS partner search (see next slide)
Internet (FP6/FP7 project lists)
Conferences
Official FP7 information events
National Contact Points



#### **CORDIS** partner search





## Step 3 - Convince the coordinator to take you on board

- Define your value-add
- Provide a simple text
  - Who you are your competence
  - Your research idea
  - Your cooperation idea
  - Required or available funding
  - Your address
- Act fast!





#### Step 4 – Help prepare the proposal

- Contribute to the text of the proposal:
  - your research contribution
  - description of your institution
  - CVs of key researchers
  - importance of the project in your country
  - economic and social impact of the project
  - how to exploit the results
  - list of references and related projects
  - Illustrations
  - your required budget





## Step 5 – be successful when writing your proposal (1)

Divide your effort over the evaluation criteria

Many proposers concentrate on the scientific element, but lose marks on project planning or impact description

Think of the finishing touches which signal quality work:

- clear language
- well-organised contents, following the Part B structure
- useful and understandable diagrams
- no typos, no inconsistencies and obvious paste-ins, no numbers which don't add up, no missing pages ...





#### Step 5 – When writing your proposal (2)

Make it easy for the evaluators to give you high marks. Don't make it hard for them!

- Make sure you submit the <u>latest</u>, <u>complete</u> version of your proposal (Don't make last minute changes!)
- Don't write too little; cover what is requested
- Don't write too much
- Don't leave them to figure out why it's good, tell them why it's good
- Leave nothing to the imagination





#### Step 5 – When writing your proposal (3)

Make sure your Project Workplan reflects the promises you made in the rest of your proposal

#### For example:

- S&T quality implies an adequate and well-organised research effort
- Good project management implies clear Workpackage leadership
- Strong Impact implies an important dissemination effort





#### **USEFUL LINKS**

The European Commission <a href="http://ec.europa.eu/">http://ec.europa.eu/</a>

FP7 <a href="http://cordis.europa.eu/fp7">http://cordis.europa.eu/fp7</a>

National Contact Points (NCP)

http://cordis.europa.eu/fp7/ncp\_en.html

FP7 contacts in 3rd countries

http://cordis.europa.eu/fp7/third-

countries\_en.html

Cordis partners service

http://cordis.europa.eu/partners-service/





## THANK YOU FOR LISTENING ANY QUESTION?



