



## CLARIFICATION NO. 6

INTERNAL GSA REFERENCE: WF 239855

### Related to GSA/GRANT/06/2017 – "EGNOS Adoption in Aviation"

**Question no. 1:** Can we apply only ADS-B out projection with EGNOS enabled sensors? If yes in which activity does it fall?

**Answer:** Yes, ADS-B out only upgrade supported by EGNOS is eligible under this Call. This activity fits under the area C or D, depending if it targets new models (area C) or the models already in service (Area D). Also, for further details on this question, please refer to question no. 20, 21, 23 in the clarification no. 4 and also check the Corrigendum no. 2 on the page 7 in the paragraphs addressing area C and D.

**Question no. 2:** Can I subcontract STC and SB development? Or should it be co-applicant?

**Answer:** The proposal shall clearly identify the entities (legal and/or natural persons) to be involved in the activities subject to the proposal, being the applicant(s) as well as any third parties, such as affiliated entities and subcontractors and their contributions to the implementation of the proposal. Subcontracting of specific tasks or activities as described in the proposal must satisfy the requirements indicated in section 5.6 of the call for proposals. These requirements will be assessed during the evaluation phase. Regarding the SB/SCT development please refer to the question no. 12 in the clarification no. 4, and the Corrigendum no. 2, section 2.3. Core activities.

In the paragraph of the area E you will see "NOTE: For the proposals that combine areas C or D and E, the design of the STC/SB bulletin and achieving the certification can be subcontracted. Especially in proposals submitted by airlines."

**Question no. 3:** When retrofitting with EGNOS capable equipment is the purchase of the STC classed as subcontracting?

**Answer:** The simple purchase of equipment is not considered as subcontracting cost but as "other direct cost".

**Question no. 4:** What shall the technical project include for the Aircraft retrofit with the EGNOS avionics?

**Answer:** The applicant shall follow the instructions in form B1 – Technical proposal and fill in all defined parts in B1, including the chapters 1- Objectives, concept and approach, 2-Expected impact and 3-Implementation. Additionally in the same form, the technical annexes need to be filled in for a specific area. For area D, the Table Section 2.D needs to be filled in with the ADS-B out information.



**Question no. 5:** Would the size/total cost of the project matter? Will there be greater chance of being granted money if proposing a larger sum?

**Answer:** The applicants should be aware that the EU financing amount per project (EUR 800,000) is indicative, hence, proposals of higher amount can be submitted. The GSA also reserves the right to award a grant of less than the amount requested by the applicant. Grants will not be awarded for more than the amount requested. Please also see question 2 in the Clarification No. 4.

**Question no. 6:** Please explain the difference between retrofit and forward fit of EGNOS ENABLING EQUIPMENT?

**Answer:** The area of activities C – Aircraft or rotorcraft forward fit is targeting aircrafts currently under production which opt for including LPV approach capabilities as part of their standard avionics suites. On the other hand, the area of activities D – Aircraft or rotorcraft retrofit is targeting aircrafts and rotorcrafts already in service which are not certified to perform LPV approaches and they opt for achieving operational use of the LPV capabilities, including hardware upgrades or acquisition, hardware installation and certification and/or obtaining the specific operational approval.

**Question no. 7:** Is there any limitation about when an operator can sell an aircraft retrofitted thanks to the Call For proposals?

**Answer:** EU grant may not have the purpose or effect of producing a profit within the framework of the action. For this purpose, profit is defined as a surplus of the receipts over the eligible costs incurred by the beneficiary, when the request is made for payment of the balance. The expected use and operations of the retrofitted aircraft should be described in the technical proposal (B1 form).

**Question no. 8:** What documents need to be filled in by a single applicant (Private Person)? The funding is to be used for an upgrade to WAAS, changing the current equipment to be WAAS approved.

**Answer:** A single applicant must fill in all forms in the application form with the exception of Form A4 (Co-applicant profile).



FORM	CONTENT	SINGLE APPLICANT/ CO-ORDINATOR
A1	PROPOSAL OVERVIEW	X
A2	PROPOSAL SUMMARY	X
A3	COORDINATOR PROFILE	X
A4	CO-APPLICANT PROFILE	
A5	DECLARATION OF HONOUR	X
A6	FINANCIAL CAPACITY	X
B1	TECHNICAL PROPOSAL	X
B2	OPERATIONAL CAPACITY	X
C1	PRELIMINARY BUDGET	X

**Question no. 9:** Our company is interested to take part in the call to realize the first LPV approach to a clinic helicopter landing pad in one of the member states. For this we have a question about possible costs that might arise before the outcome of the evaluation in august 2018. Can the costs, which would presumably occur in June 2018, already be included in the calculation of these tendering procedure?

**Answer:** Please see clarification No. 5, question 3 and Clarification note No. 2 question 1.

**Question no. 10:** Where can I find the presentations of the webinar?

**Answer:** Please see the links below

- **PowerPoint presentation:** [https://www.slideshare.net/EU\\_GNSS/the-3rd-egnoss-adoption-aviation-call-webinar-15-march-2018](https://www.slideshare.net/EU_GNSS/the-3rd-egnoss-adoption-aviation-call-webinar-15-march-2018)
- **Recording of the webinar:** <https://www.youtube.com/watch?v=oi0Y1ZSPsyQ>

**Question no. 11:** I have a question related Multi-Beneficiary that can be, or not, applied to us but I don't know if there's accepted for eligibility.

Assuming that Company A is the owner with 100 % of Company B that have in AOC LearJet 40 and 45, can Company A submit together with Proposal Submission a Parent Company Guarantee (PCG) identifying Company B?

**Answer:** The proposal shall clearly identify the entities (legal and/or natural persons) to be involved in the activities subject to the proposal, being the applicant as well as any third parties, such as affiliated entities and subcontractors and their contributions to the implementation of the proposal.



In case the proposal is submitted by a single applicant, it will be considered as mono-beneficiary.

In case the proposal is submitted by a group of several co-applicants they will form a consortium and will become consortium members. The consortium members (multi-beneficiaries) should choose within their midst a lead organisation, referred to as the “Coordinator”.

Please refer to section 5.5 of the call for proposal on “affiliated entities” and to section 5.6. “Subcontractors” for the conditions of participation of affiliated entities and subcontractors.

No guarantees (such as the PCG) are required according to the Call for Proposals.

In terms of guarantees please be informed that the GSA may request a financial guarantee (see Call for Proposal GSA/GRANT/06/2017 section 12.4 Pre-financing guarantee) in case of financial risk linked to the payment of the pre-financing.

**Question no. 12:** We have a question regarding 2.2.D under Scope and Areas of activities of the call in the Call for Proposal text GSA/GRANT/06/2017. Please see text which states: “A proposal addressing this area of activity shall target the development of SBAS LPV in new aircraft models and/or its entry into operation”. We are planning to apply for funding for our project of retro fitting LPV – ADS B functionality to our Dash 8 aircrafts which is already in operation, would it be in the scope on 2.2.D?

**Answer:** Yes, the retrofitting of the Dash 8 aircrafts which are already in operations are eligible under area of activities D – Aircraft or rotorcraft retrofit: this area of activity focuses on **in-service** aircraft and rotorcraft not certified to perform LPV approaches.

**Question no. 13:** Would a ground weather station that will provide accurate and local weather information such as air pressure, visibility and ceiling be considered an eligible cost if it will reduce the LPV minima?

**Answer:** Yes, it would be eligible under area F - Development of enablers and other EGNOS based operations adoption. However, the proposal should clearly demonstrate the need for such enablers by aviation stakeholders with short term impact on acceleration of EGNOS adoption and prove readiness of the proposer to accomplish the proposed tasks within the time of the project.

**Question no. 14:** Is it required for an applicant to complete the section called “Project feasibility considerations” found in the Checklist for Operators (Ref Form B2) if the application only concerns PinS and Low Level Routes?

**Answer:** Yes, the applicants are requested to fill in also this table.



**Question no. 15:** When completing an application for a low level route, which areas of activity shall we select? (Ref. Form B1 - Technical Annex - Section 2)

In the Call for proposals PinS to LPV minima and Low Level Routes are grouped together in area B. However, Low Level Routes are not mentioned in Form B1 - Technical Annex - Section 2.

**Answer:** For the low level route please select area of activities B - PinS Procedures to LPV minima and Low Level Routes. Please use the B1 form to describe the intended implementation of the PinS and the low level routes and from the Technical Annexes, please fill in the Sections 1 and 2-B for the PinS.

**Question no. 16:** Could you please confirm that the form A6 should not be delivered by a beneficiary that is non-profit entity? We have understood that only entities other than public bodies, international organisations or non-profit entities has to submit the form A6. Also in the call says: "The verification of the financial capacity shall not apply to public bodies, international organisations or **no-profit organisations**." But in the form A6, later says "The verification of the financial capacity shall not apply to public bodies or international organisations, therefore applicants that are public bodies or international organisations shall not fill this form." Here is not considered the non-profit entities for this reason we would like to confirm that also the non-profit entities should not deliver this form.

**Answer:** For grants below or equal to EUR 60 000, a declaration on honour has to be provided and is deemed sufficient.

For grants exceeding EUR 60 000 applicant must provide a declaration on their honour and the completed A6 Form

For grants exceeding EUR 750,000 applicants must provide a declaration on their honour, the completed A6 Form and an audit report produced by an approved external auditor certifying the accounts for the last financial year available.

The verification of the financial capacity shall not apply to public bodies, international organisations.

In the light of the above, no-profit organisations requesting a grant exceeding EUR 60 000 must complete and submit the Form A6.

Please consider that the statement in Section 9.1. of the Call for Proposals shall read: "*The verification of the financial capacity shall not apply to public bodies and international organisations*" in line with the statement related to Form A6 in to Section 16 of the same Call.

**End of Document**