



Clarification Note #4

EUSPA internal reference: WF 300656

Cassini Challenges Prize Contest

Question #1: Lean canvas is one A4 document, is it enough to present our preliminary Business Plan?

Answer #1: Applicants may use a Business Model Canvas/Lean Canvas or any other business plan template/structure of their choice which doesn't exceed 10 pages.

Question #2: Is there a date when the awarded Ideas will be published? Will it be before the deadline of the Prototype track?

Answer #2: There is no planned date, all applicants will be notified as soon as the evaluation is concluded.

Question #3: How do you evaluate if a prototype has been tested in a relevant environment?

Answer #3: It is up to the applicant to demonstrate the solution's maturity level, presenting the design, development and lab testing of the solution's different components/processes.

Question #4: If 2 out of 5 team members come from non-EU country, should we leave them out of the application completely?

Answer #4: According to Section 2.4 (Eligibility criteria) of the published Terms of Reference participation in the contest is open to individuals and/or teams, composed by economic operators (including legal entities and natural persons). In case you apply as natural persons, the eligibility will be determined based on the nationality of each person individually. Participation in this prize contest shall be open on equal terms to all economic operators (natural and legal persons) established in the territory of the Member States of the European Union and Norway. Participation is further open to economic operators (natural and legal persons) established in Norway and Switzerland only for what concerns solutions involving the Galileo component and to economic operators (natural and legal persons) established in Iceland only for what concerns the Copernicus component.

Question #5: Single individual and small teams are encouraged to apply - will their application be disqualified based on the Operational organisation criterion?

Answer #5: It is upon the applicant to demonstrate what are the operational resources (human, technical and other) that will be invested in the solution development.

Question #6: What if the team members are EU citizens but the company is registered elsewhere?



Answer #6: This depends on whether you apply as a natural or a legal person. In the first case, the eligibility will be determined based on your nationality. Should, however, the applicant be a legal person the eligibility will be determined according to different criteria (i.e. formed in accordance with the law of EU Member States [...], central administration / registered office / principal place of business in an EU Member State [...]). For reference see section 2.4 of the published Terms of Reference.

Question #7: If we apply as a company, do we need the declaration of honor of each member of the team?

Answer #7: According to the Terms of reference, when applying as a legal person, only the DoH for the legal entity (company) applying to the contest shall be submitted - no separate DoH for the team members is needed.

Question #8: Regarding the Financial Identification document, Polish banks do not sign and stamp any "external" documents, would a recent bank statement with clear indication of the owner and the bank account be enough?

Answer #8: A recent bank statement with clear indication of the owner and the bank account should accompany the Financial Identification Form in the absence of the bank's signature and stamp".

Question #9: If an application was submitted for the idea Track, is it necessary to re-submit the documents for the prototype Track?

Answer#9: According to Section 2.6.2 Nota bene: Should the teams have already submitted the administrative documents (i.e. Legal Entity Form, Financial Identification Form and Declaration of Honour) in the course of their participation in another track within this contest, it is enough to refer to their previous submission, without the need of resubmission. Please check the list of documents to be provided under Section 2.6.2 and submit the required documentation accordingly.

Question#10: Is a team/hub based in Tunisia eligible?

Answer#10: See question #4 and #6 of the present Clarification note. For more detailed information see Section 2.4 of the published Terms of Reference.

Question #11: In the Terms of reference is written a 3 minutes video but on the bottom of the page the video is 2 minutes. Which one is correct?

Answer#11: For the submission of an Idea, the required video length was 2 minutes. For the submission of a Prototype or a Product, the required video length is 3 minutes.



Question #12: We are a company based in Finland with international talents. Decided to take part in Prototype track, need more information regarding the eligibility criteria of the participants/team members.

Answer #12: See question #4 and #6 of the present Clarification note. For more detailed information see Section 2.4 of the published Terms of Reference.

Question#13: We have submitted an IDEA Proposal. For the same product idea now we want to submit the Prototype Proposal. I have the following questions: Should we keep the same Entry name or we can use our product name now? Since we submitting for the same product, should we use the same Solution description?

Answer#13: It is up to the applicant to decide if they want to use the same Entry name. The description can be the same or adapted depending on the evolution of the proposed solution.

Question#14: In the application form it is mentioned that we need to submit a video, but subsequently conflicting information is provided about the maximum length of this video. Could you please clarify if it should be a 2 minutes video or a 3 minutes video?

Answer#14: Please See question #11.

Question#15: I would like to know if we can apply to the Prototype Track based on the award we won for The Idea Track in 2022? We applied last year for the prototype Track but didn't have a positive result. We had worked to develop a better product and would like to apply again.

Answer#15: Yes, applicants can apply with a previously awarded Idea for the next tracks (Products or Prototypes) by demonstrating the progresses made.

Question#16: While our technology is space-relevant and seems to fit the "Emerging Technologies Challenge", our concern is that because we are not making use of Galileo or Copernicus data we do not qualify as EU Space-relevant. Would it be sufficient to propose that our technology could be used in the hardware of EO data collection to address the EU Space-relevance criteria? If you could elaborate on the EU Space-relevance award criteria for photonics hardware prototypes that would be great.

Answer#16: As stated in section 2.8 of the Terms of Reference, within the "EU Space-relevance" criteria the following aspects are considered by evaluators:

- Is the application making use of Galileo and/or Copernicus?
- Are Galileo and/or Copernicus differentiators relevant for the application?
- Are synergies between Galileo-Copernicus data explored?