Clarification Note #5

EUSPA internal reference: WF 302465

Cassini Challenges Prize Contest

Question #1: we have a prototype that was developed within a funded European Union's Horizon 2020 program (EUSPA) project that finished at the end of December of 2023. Is this prototype eligible for participation considering what is mentioned in the regulation?

Answer #1: According to section 2.5 (Exclusion criteria) the contest is not open to beneficiaries of other European Union funding for the same action.

Question #2: **We are currently preparing to submit a prototype for the Cassini challenges. We want to propose our product that uses GNSS data. Are we eligible with this product? Could you advise on which category we would fit best.**

Answer #2: It is up to the applicant to evaluate if the proposed solution is suitable for a prototype or product stage and provide evidence of the development stage (TRL4-7 for prototypes and TRL 8-9 for products) such as link to the solution website, proof of download, link to a beta version.

Question #3: We have co-developed a product with a partner. Is it preferable to respond solo, or is it possible to respond in pairs?

Answer #3: According to section 2.4 – Eligibility Criteria - participation in the contest is open to individuals and/or teams.

Question #4: **We use EU space data in our VR Game that we launched already and that focuses on information, exploration and education - not on live data or industrial applications so much. Would such a product be eligible for the Cassini challenge to submit?**

Answer #4: The application shall present a product that is ready for commercialization or already in the market. The application shall also provide a description of the typical use case of the product, the customer needs that it addresses and the value proposition. The expected TRL of applications in this track is TRL8-TRL9.

Question #5: **We have an advanced project that uses EU space data, do we need to show before the deadline that we launched the product or are publicly available for download?**

Answer #5: See answer #4.

Question #6: How mature does the product need to be, so how do you differentiate it to a prototype?

Answer #6: See answer #4.

Question #7: Can we potentially apply with two products?

Answer #7: Please note that each Applicant/team can apply only once in the same track.

Question #8: Since we only just have become aware of the opportunity, the timeline is quite short (especially for the video element). Would it be possible to get a one week extension for the submission (from 19 April to 26 April)?

Answer #8: At this stage, we do not foresee an extension of the deadline for the Product track.

Question #9: we are unsure which track we should apply for. Can we go for prototype and product parallel? Or should we start with prototype and only in case of approval, we should go on with product too?

Answer#9: There is no limitation to the number of applications that can be submitted by the same applicant in the different tracks. However, please note that each team can apply only once with the same idea in the same track.

Question #10: Is there a limitation in terms of size of the legal entity to apply?

Answer#10: No, there is no limitation in terms of size of the legal entity to participate in the contest.

Question #11: can we apply for the product track if we already applied to the prototype track?

Answer#11: There is no limitation to the number of applications that can be submitted by the same applicant in the different tracks. However, please note that each team can apply only once with the same product in the same track.

Question#12: Can we apply if we did not apply for the prototype track?

Answer#12: Yes, Applicants can enter the contest at any stage (Idea, Prototype or Product) if they apply within the relevant deadlines.

Question#13: How many customers do you expect from a successful product application?

Answer#13: There is no requirement on the minimum number of customers expected. As per section 2.3.3 of the Terms of Reference, the application shall present a product that is ready for commercialization or already in the market. The application shall also provide a description of the typical use case of the product, the customer needs that it addresses and the value proposition. The expected TRL of applications in this track is TRL8-TRL9.

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