

Navigating through EUSPA's Support Services Contracts



EUSPA Industry Days 2026

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EUSPA contracts



Legal Framework (main acts)

Financial Regulation

Regulation (EU, Euratom) 2024/2509 of the European Parliament and of the Council of 23 September 2024 on the financial rules applicable to the general budget of the Union (recast) (or FR)

Applies to all EU institutions and bodies and agencies (EUSPA incl.)

Space Regulation

REGULATION (EU) 2021/696 OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL of 28 April 2021 establishing the Union Space Programme and the European Union Agency for the Space Programme and repealing Regulations (EU) No 912/2010, (EU) No 1285/2013 and (EU) No 377/2014 and Decision No 541/2014/EU



For the new financial perspective upon 2028

ECF Regulation (proposal) -> in the next presentations

Draft REGULATION OF THE EUROPEAN PARLIAMENT AND OF THE COUNCIL on establishing the European Competitiveness Fund ('ECF'), including the specific programme for defence research and innovation activities, repealing Regulations (EU) 2021/522, (EU) 2021/694, (EU) 2021/697, (EU) 2021/783, and amending Regulations (EU) 2021/696, (EU) 2023/588, (EU) [EDIP]

EUSPA contracts' provisions stemming from Applicable Legal Framework

- Provisions on Participation Condition (PC) (Art. 24 Space Regulation) - > in the Tender Specifications – annex to the Contract
 - the PC is set and are tailored with respect to the applicable waivers in coordination with EC
 - **to be complied with at the stage of the tender procedure and during the contract implementation - > see termination**

⇒ **Non-compliance leads to rejection of the tender (access to procurement criterion) / termination of the contract**
- Requirements on avoidance of **Conflict of Interests (FR)**
 - Selection Criterion > in the Tender Specifications – annex to the Contract
 - Clauses on Col / process of verification / justification / termination
 - **to be complied with at the stage of the tender procedure and during the contract implementation - > see termination**

⇒ **Non-compliance leads to rejection of the tender (selection criterion) / termination of the contract**
- Requirements on competitive **Subcontracting** (Art. 17 Space Regulation) - > in the Tender Specifications – annex to the Contract
 - The committed share of competitive subcontracting is to be achieved

⇒ **Non-compliance may lead to rejection of the tender (award criterion) / termination of the contract**

EUSPA contracts' provisions stemming from Applicable Legal Framework

- **Contract Termination Clauses** – define termination events / procedure of termination / consequences of the termination. Termination events include usually
 - non-compliance to access to procurement (participation condition) –> FR, Space Regulation / Exclusion & Selection criteria -> FR; non-compliance to the minimum requirements -> FR
 - the award procedure was suffering from to errors, irregularities, fraud or substantial breaches of obligations including the submission of false information on the side of the Contractor ->FR
 - Conflict of Interests ->FR
 - confidentiality / data protection provisions breaches ->GDPR
 - breach of other substantial contractual obligation (ie. contract performed no in line with the tender specifications)
 - failure to meet the committed competitive subcontracting share
 - failure to comply with other requirements (e.g. assignment)

Comment in the SoC introducing non-compliance to contract termination provisions, may not be accepted and may lead to rejection of the tender

EUSPA contracts' provisions stemming from Applicable Legal Framework

- **Contract suspension clauses**

to verify whether the contract award / implementation have been subject to irregularities, fraud or breach of obligation -> FR

- **Clauses related to Subcontracting / change in consortium composition**

- compliance of new subcontractor / consortium member to the requirements of the Tender Specifications -> FR

- **Payment terms: providing for the payment arrangements**

- deadline for payments 30/60/90 days of the invoice -> FR
- late payment interest -> FR
- suspension of the payment -> FR

- **Contract Clauses on FIPRs / BIPRs**

- provide for FIPRs ownership by Contracting Authority / conditions of the licenses on the BIPRs, so that FIPRs may be used effectively by the CA / EC / ESA / its contractors, as relevant -> FR

Draft Contracts -> compliance to the contract provisions may be evaluated as part of **qualitative award criteria**; Evaluated based on **SoC submitted with the tender** where the **any proposed deviations shall be clearly specified and justified**

Scope

Services scope: Under the EUSPA support service contracts EUSPA procures consultancy services in the domains, where it needs support from external resources for implementation of its tasks:

- Engineering support – mission & service engineering, ground and space segment engineering, project management, operation and service provision
- Security and cyber security support
- Administrative support
- Legal support
- Support to Communication activities
- ICT support
- Support to market development and market uptake activities

Tender procedure: Usually OPEN or RESTRICTED tender, no negotiations

Do ask questions before the deadline for tender submission, if you need clarifications

Type of the contract: Usually - multiple Framework Contract (FWC) in cascade or Framework Contracts with Reopening of Competition (RoC) with several providers, seldom – single FWC .

FWC implementation: the FWCs are implemented via signature of Specific Contracts as per Contracting Authority needs - applying the cascade or RoC mechanism

Implementation modes (FWC in cascade)

Service Mode

The performed services are to be paid on the basis of **the man-day rates per categories of expertise** and the **level of engagement of the respective profiles** against time sheets.

Mostly be delivered from the **Contracting Authority premises**.

Deliverable Mode

The performed services shall be paid on the basis of the **fixed unit prices (FUPS) per deliverable** and the **number of the deliverables accepted** by the Contracting Authority during a reporting period.

Deliverables FUPS - based on the man-day rates per **categories of expertise** and the level of effort for the Deliverable production.

Mostly delivered from **Contractor's premises**.

Deliverable on Demand Mode

The deliverables are identified in **general terms at the time of entering in the Specific Contract**.

The Agency and the Contractor agree on the scope / price the “Deliverables on Demand” **during the Specific Contract execution**, based on the **man-day rates per categories of expertise** and the **level of effort required for the deliverable production** .

Support Services Framework Contracts price structure

<p style="text-align: center;">FWC financial proposal</p> <p>Includes all FWC unit prices (FWC FUPS) for predefined categories, which will be used during the contract implementation, for example:</p> <p>FWC FUP 1: Daily Rate 1 for Category of Expertise 1 FWC FUP 2: Dayli Rate 2 for Category of Expertise 2 FWC FUP X: Deliverable [xx] FWC FUP Y: Deliverable [xx]</p>	<p style="text-align: center;">Specific Contracts financial proposal</p> <p>Based on thee FWC FUPS</p> <p>The Specific Contract total price is calculated as sum of the multiplications of the FWC FUPs x quantity set for the respective task / deliverable included in the Specific Contract</p>
	<p style="text-align: center;">Total price of a Tasks in Service Mode</p> <p>– sum of: Principal Profile Rate x [number of man-days for the tasks] Senior Profile Rate x [number of man-days for the tasks] </p>
	<p style="text-align: center;">Total price of a Tasks in Deliverable Mode</p> <p>– sum of: FUP for Deliverable 1 x [number of Deliverable 1 due for the Task] FUP for Deliverable 2 x [number of Deliverable 2 due for the Task] ..</p>
	<p style="text-align: center;">FUP for a Deliverable</p> <p>Daily Rate for Category of Expertise $[1-n]$ x effort engaged in the deliverable production for Category of Expertise $[1-n]$</p>

Usual criteria for assessment of the Specific Contract Proposal

Defined in the FWC / SC

Service Mode:

- i. Adequacy of the team proposed having in mind the tasks complexity and specifics
 - seniority,
 - area of expertise, language proficiency,
 - PSC level, and all other relevant requirements
- ii. Compliance to the requested period and modalities of implementation
- iii. Col

Deliverable (on Demand) Mode :

- i. Analysis of the scope of the task, identification of the main challenges and risks and the proposed mitigation measures,
- ii. proposed and implementation methods and approach, presentation of the rationale behind their selection, identified (alternative) solutions and analysis of their pros and cons;
- iii. Proposed schedule for the deliverables producing and its justification
- iv. Col

For the FWC with Reopening of Competition – award criteria are defined in the tender specification (qualitative award criteria and financial criteria – usually, the proposed total Specific Contract price)

Conditions for triggering of the cascade

Defined in the FWC

Service Mode / Deliverable (on Demand) Mode

- i. No confirmation of Contractor's intention to bid within ... [] days
- ii. No acceptable offer submitted withing the deadline
- iii. The submitted offer if only partially acceptable [possibly – partial cascade]
- iv. The Specific Contract is not signed in the requested deadline
- v. Existence of Conflict of Interests regarding some / all tasks
- vi. Partial termination of a SC

Service Mode

- i. The service provision did not start within 1 month of the agreed timeline

Deliverable (on Demand) Mode

- i. The Deliverables are not delivered with the required quality / timeline

Contract Implementation

- **Competitive subcontracting share**

Monitoring of the share handled by subcontractors selected in competition in each SC

Please liaise with the prime bidders / contractors, if you can provide services in the domain & you are interested to become a subcontractor

- **Absence of Conflict of Interests**

Verification with respect to the particular tasks included in the specific contracts:

- On the level of the entities, part of the contractor
- On the level of each proposed consultant
- Accounting for the committed measures at the level of the FWC (undertaken in the tender, which is part of the FWC)

- **Compliance with the established security requirements**

Verification of the on the level of the entities, forming the contractor, and on the level of proposed consultants:

- LSO, FSC and CIS of the prime/ subcontractors; PSC of proposed consultants; crypto arrangements (selection / award criteria)
- compliance to Security Aspect Letter (award criterion)
- PRS requirements – authorizations for access to the different categories of PRS information / PIMP / approach towards PRS information processing (selection / award criteria)

EUSPA Support Services contracts



Where to find Contract Award Notices (CAN) for the currently running contracts

Awarded FWC

Engineering support

EUSPA III – running

[Find here the CAN for EUSPA/OP/37/23](#)

WP1x – running

[Find here the CAN for WP1x\(WP1x Evolution\)](#)

Market uptake

MDI support – close to end

Find the CAN for EUSPA/OP/21/21 at the links below

[Lot1](#) [Lot2](#) [Lot3](#) [Lot4](#) [Lot5](#) [Lot6](#)

Other support services

LEG support – close to end

[Find here the CAN for EUSPA/OP/20/21](#)

COMMS contracts – close to end

[Find here the CAN for EUSPA/OP/22/20](#)

Admin support – close to end

[Find here the CAN for EUSPA/OP/19/21](#) [and here](#)

ICT support – close to the end

[Find here the CAN for EUSPA/OP/08/21](#)

SADEP Support - close to the end

[Find here the CAN for EUSPA/OP/01/23](#)

Quality support

[Find here the CAN for EUSPA/OP/25/22](#)

Assigned Specific Contracts

[Find more about assigned specific contract in the List of Contractors](#) (see bottom of the page)

EUSPA Support Services contracts



Where to find publications for the ongoing support services tenders

MDI support – Make it with Space –> open for application

[Find here the CN for EUSPA/OP/07/25](#)

Admin Support –> open for application

[Find here the CN for EUSPA/OP/16/25](#)

Communication services –>evaluation

[Find here the CN for EUSPA/OP/25/25](#)

Communication services – events –>evaluation

[Find here the CN for EUSPA/OP/31/24](#)

LEG support –> open for application

[Find here the CN for EUSPA/OP/01/26](#)

ICT support –> evaluation

[Find here the CN for EUSPA/OP/04/25](#)

CN = Contract Notice

Q&A Session



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