

B-Brussels: EGNOS market study and preliminary business plan
2007/S 209-253122

Contract notice

Services

Section I: Contracting authority

I.1) Name, addresses and contact point(s):

European GNSS Supervisory Authority, Rue de la Loi 56, B-1049 Bruxelles/Brussel. Contact: Sandrine Buard.
Fax (32-2) 292 17 56. E-mail: tenders@gsa.europa.eu.

Internet address(es):

General address of the contracting authority: <http://www.gsa.europa.eu>.

Further information can be obtained from:

the above-mentioned contact point(s).

Specifications and additional documents (including documents for competitive dialogue and a dynamic purchasing system) can be obtained from:

the above-mentioned contact point(s).

Tenders or requests to participate must be sent to:

the above-mentioned contact point(s).

I.2) Type of the contracting authority and main activity or activities:

European institution/agency or international organisation.

The contracting authority is purchasing on behalf of other contracting authorities: no.

Section II: Object of the contract

II.1) Description

II.1.1) Title attributed to the contract by the contracting authority:

EGNOS Market Study and Preliminary Business Plan.

II.1.2) Type of contract and location of works, place of delivery or of performance:

Services.

Service category No 10.

Main place of performance:

contractor's premises.

II.1.3) The notice involves:

A public contract.

II.1.5) Short description of the contract or purchase(s):

As a result of the new European GNSS programmatic approach as well as of the growing GNSS global multi-modal markets, a specific EGNOS market study and a preliminary business plan need to be performed.

II.1.6) Common procurement vocabulary (CPV):

74130000, 74140000.

II.1.7) Contract covered by the Government Procurement Agreement (GPA):

Yes.

II.1.8) **Division into lots:**

No.

II.1.9) **Variants will be accepted:**

No.

II.2) **Quantity or scope of the contract**

II.2.1) **Total quantity or scope:**

The objective of EGNOS market study and preliminary business plan is to update, question and validate the data collected in the existing studies as well as to deepen the understanding and knowledge of the evolution of the EGNOS relevant markets, users and potential revenue stream. The 2 main parts of the study shall consist of:

Activity A: definition of the EGNOS business and market objectives;

Activity B: feasibility of the EEO (EGNOS Economic Operator) scenario and associated business plan.

Activity A and B are logically sequenced and correlated. However, Activity B may not be initiated depending on the results of Activity A.

Estimated value: EUR 400 000, excluding VAT.

II.2.2) **Options:**

No.

II.3) **Duration of the contract or time-limit for completion:**

Duration: 6 months from the award of the contract.

Section III: Legal, economic, financial and technical information

III.1) **Conditions relating to the contract**

III.1.1) **Deposits and guarantees required:**

For any pre-financing higher than EUR 100 000, a financial guarantee equivalent to the amount of the pre-financing will be requested. Depending on the financial situation of the tenderer, GSA may ask for the financial guarantee for amounts lower than EUR 100 000.

III.1.2) **Main financing conditions and payment arrangements and/or reference to the relevant provisions regulating them:**

Payments shall be made in accordance with the provisions specified in the service contract. The maximum payment period allowed is 30 days under the rules for the implementation of the Financial Regulation (EC) No 1605/2002.

III.1.3) **Legal form to be taken by the group of economic operators to whom the contract is to be awarded:**

Groupings, irrespective of their legal form, may submit bids. Tenderers may, after forming a grouping, submit a joint bid on condition that it complies with the rules of competition. Such groupings (or consortium) must specify the company or person heading the project and must also submit a copy of the document authorising this company or person to submit a bid. If awarded, the contract will be signed by the company of the person heading the project, who will be, vis-à-vis GSA, the only contracting party responsible for the performance of this contract.

III.1.4) **Other particular conditions to which the performance of the contract is subject:**

No.

III.2) **Conditions for participation**

III.2.1) **Personal situation of economic operators, including requirements relating to enrolment on professional or trade registers:**

Information and formalities necessary for evaluating if requirements are met:

all tenderers must provide proof of registration, as prescribed in their country of establishment, on one of the professional or trade registers or provide a declaration or certificate. If the tenderer is a natural person, he/she must provide a copy of the identity card/passport or driving licence and proof that he/she is covered by a social security scheme as a self-employed person. Each service provider must complete and sign the relevant identification forms accompanied by requested supporting documents.

III.2.2) Economic and financial capacity:

Information and formalities necessary for evaluating if requirements are met:

balance sheets or extracts from balance sheets for the last 3 financial years, and a statement of overall turnover and turnover relating to the relevant services for the last 3 financial years.

III.2.3) Technical capacity:

Information and formalities necessary for evaluating if requirements are met:

the tenderers shall have a thorough knowledge of the GNSS performance drivers. In particular, the tenderers shall demonstrate:

— in-depth understanding of the EGNOS and Galileo mission and system performance as well as market segments in reference to the study objectives,

— ability to contact directly the user community, to organise surveys, if deemed necessary, and to arrange dedicated focus group(s), interviews and ad-hoc assessment with radio-navigation experts and users.

Tenderers should also provide with their bid detailed curriculum vitae of each staff member responsible for carrying out the work.

III.2.4) Reserved contracts:

No.

III.3) Conditions specific to services contracts

III.3.1) Execution of the service is reserved to a particular profession:

No.

III.3.2) Legal entities should indicate the names and professional qualifications of the staff responsible for the execution of the service:

Yes.

Section IV: Procedure

IV.1) Type of procedure:

Open.

IV.2) Award criteria

IV.2.1) Award criteria:

The most economically advantageous tender in terms of the criteria stated in the specifications, in the invitation to tender or to negotiate or in the descriptive document.

IV.2.2) An electronic auction will be used:

No.

IV.3) Administrative information

IV.3.1) File reference number attributed by the contracting authority:

GSA/OP/03/07.

IV.3.2) Previous publication(s) concerning the same contract:

No.

IV.3.3) Conditions for obtaining specifications and additional documents or descriptive document:

Payable documents: no.

- IV.3.4) **Time-limit for receipt of tenders or requests to participate:**
5.12.2007 (16:00).
- IV.3.6) **Language(s) in which tenders or requests to participate may be drawn up:**
Bulgarian, Czech, Danish, Dutch, English, Estonian, Finnish, French, German, Greek, Hungarian, Irish, Italian, Latvian, Lithuanian, Maltese, Polish, Portuguese, Romanian, Slovak, Slovenian, Spanish and Swedish.
- IV.3.7) **Minimum time frame during which the tenderer must maintain the tender:**
Until: 5.6.2008.
- IV.3.8) **Conditions for opening tenders:**
11.12.2007 (10:00).
Place: GSA's offices.
Persons authorised to be present at the opening of tenders: yes.
This opening session will be public. A representative of each tenderer may attend the opening of the bids.

Section VI: Complementary information

- VI.1) **This is a recurrent procurement:**
No.
- VI.2) **Contract related to a project and/or programme financed by EU funds:**
Yes.
Reference to project(s) and/or programme(s):
Galileo — EGNOS.
- VI.3) **Additional information:**
All information related to this call for tenders, including tender specifications, can be downloaded freely from the web site (section GSA/Procurement) of the European GNSS Supervisory Authority at the following address:
<http://www.gsa.europa.eu>.
- VI.4) **Procedures for appeal**
- VI.4.1) **Body responsible for appeal procedures:**
Court of Justice of the European Communities, boulevard Konrad Adenauer, L-2925 Luxembourg. Tel. (352) 43 03-1. Fax (352) 43 37 66. E-mail: ECJ.Registry@curia.eu.int. URL: <http://curia.eu.int>.
Body responsible for mediation procedures:
The European Ombudsman, 1, avenue du Président Robert Schuman, F-67001 Strasbourg. Tel. (33) 388 17 23 13. Fax (33) 388 17 90 62. E-mail: euro-ombudsman@europarl.eu.int. URL: <http://www.ombudsman.europa.eu>.
- VI.4.3) **Service from which information about the lodging of appeals may be obtained:**
European GNSS Supervisory Authority. E-mail: tenders@gsa.europa.eu.
- VI.5) **Date of dispatch of this notice:**
18.10.2007.