



INVITATION TO TENDER No. GSA/OP/07/08
"GNSS Market Monitoring and Forecasting tool"

Clarification 1 – GKMF

Question: In the Invitation to Tender No. GSA/OP/07/08 "GNSS Market Monitoring and Forecasting tool" (in I.4.2.1 of Annex I), there is a statement on the GNSS Knowledge Management facility: "The contractor shall (...) propose how the product will be integrated or exchange data with existing GSA information systems (namely the GKMF)". Could GSA specify the scope, extent of the GKMF and provide an understanding of its architecture?

GSA Answer: The GKMF compiles all the documentation about the Global Navigation Satellite System previously available at the GSA in a heterogeneous format (CDs, Hardcopy,...). The system also structures this information and supplies tools to manage the documentation at a knowledge level (metadata). This system provides Enterprise Content Management (ECM) solutions that support collaboration and document management. GKMF is implemented with OpenText Livelink with customized features.

Clarification 2 – Market databases

Question: Related to Invitation to Tender No. GSA/OP/07/08 "GNSS Market Monitoring and Forecasting tool" (in I.4.2.1 of Annex I), we assume the Market Monitoring and forecasting Tool deliverables do not include data subscriptions to such market data databases. Is this correct? Does GSA have running subscription to market analysts' reports and market databases?

GSA Answer: The GSA does not have any subscription to market databases. However we are purchasing reports from market analysts (3 reports in 2007, one in 2008). The deliverables of the study do not include the subscription to market database but we are expecting the models to be filled in with historical data (of which some might need to be purchased).

Clarification 3 – Previous GNSS market studies

Question: We would like to understand whether GSA has recently performed user needs surveys for GNSS market segments, interviewed potential users, assessing e.g. their willingness to pay for GNSS services or products.

GSA Answer: The latest global study about the GNSS market has been performed in 2005 (Proddage study). Other projects from the Framework Programme 6 (FP6) have analysed specific market segment during 2005-2008 e.g., LBS, Road, Rail, Maritime, Aviation, Agriculture, Multi-modal transports. Some details about the studies can be found on the GSA website <http://www.gsa.europa.eu/go/randd/fp6>