

Industry Day 10/03/2022

Questions & Answers Session

**Procurement procedure: EUSPA/CD/14/21 – GRC Infrastructure Evolution,
Nominal Operations Support, and Maintenance**

EUSPA Internal Reference: 269112

Question # 1: The technical independence explicitly mentions "tools used for EGNOS", but what about the tools used as part of Galileo System engineering? (i.e. TGVF-X, GALSEE, etc...)?

Answer # 1: In accordance with Sec. 1.1.4 of the Tender Specifications and Sec. 4.2 and 5.1 of the Descriptive Document, in order to ensure GRC's independence, the technical solution must be designed to be as different as possible from the overall Galileo and EGNOS systems.

Question # 2: Will the independence be two-ways, i.e. will the GRC Prime and/or Contractors be prevented to participate in the Galileo 2G or EGNOS future procurements which would include products used on GRC?

Answer #2: As provided in Sec. 2.2.7.2 of the Tender Specifications, the Candidate/Tenderer/Contractor (i.e. the prime contractor, including all consortium members and subcontractors, if any), shall not be in any situation that could compromise the impartial and objective performance of the contract. The entities will not be prevented as such in participating in any procurement, as long as they can show that the organisational independence can be maintained throughout the tender and (potential) contract duration.

Question # 3: If the start of the contract is planned for July 2023, how is it feasible that the V2.0 targets operational status by Q4 2023?

Answer # 3: The timeline following the "*deadline for submission or Requests to participate*", as provided in Sec. 1.5.2 of the Tender specification, is indicative. Similarly, the same is true for the timelines indicated in the Descriptive document which provide a target date. Milestones and a revised timeline for the release of GRC v2.0 will be provided in phase II of the procurement (in the Statement of Work)

Question # 4: Please clarify the request to declare and constitute a full-blown consortium at Step 1 of the procurement. Does this mean there will be no possibility to change/add or remove a core team member in the future?

Answer # 4: The Candidates/Tenderers are required to present their Core team which includes all consortium members and those subcontractors which are essential in order for the Candidate to meet the selection criteria. No change of the Core Team will be allowed, unless specifically authorised by EUSPA in writing as per Sec. 2.2.3 of the Tender Specifications.

Question # 5: Can a company be part of several consortia as a Core Team member/subcontractor? Can a Prime also be involved as subcontractor or core team member in another consortia?

Answer # 5: Participation as indicated is not excluded provided however that such an entity involved in multiple tenders provides evidence to demonstrate the measures avoiding collusive tendering including confidentiality and evidence confirming independence and autonomous offers that do not jeopardise transparency or distort competition in the award procedure.

Question # 6: I understand that the Core team of a consortium (prime, main subcontractors) need to be ready in April for the Request to Participate. Is it possible to reshape the consortium afterwards? Is it possible that 2 companies do a separate RtP for Stage 1 but later in Stage 2 they decide to join to form a consortium?

Answer # 6: No change of the Consortium or Core Team will be allowed, unless specifically authorised by EUSPA in writing as per Sec. 2.2.3 and 2.2.4 of the Tender Specifications. In addition, for possible mergers of two Candidates/Tenderers, please consult also Answer #5.

Question # 7: Who will be invited for the due diligence (and precisely to the GRC visit)? Only prime contractor or all consortium members?

Answer # 7: The decision as to which members of a Consortium or prime contractor / sub-contracting hierarchy participate to the GRC site visit is left to the Consortium leader. EUSPA does however reserve the right to limit the number of representatives per participant/tenderer, taking into consideration the principle of equal treatment and the COVID epidemiological situation at the time.

Question # 8: Under what conditions will EUSPA accept groupings between consortia at the end of phase 1?

Answer # 8: Please see Answer # 5.

Question # 9: Who is the current provider?

Answer # 9: GMV Aerospace and Defence S.A.U.

Question # 10: Regarding the independence requirements, should any company with a Galileo activity have to subcontract the development of that area/activity

Answer # 10: The Contracting Authority does not determine which part should be subcontracted. All Candidates are required at the time of the Request to Participate submission to either confirm the absence of professional conflicting interests, or substantiate the potential, perceived or actual professional conflicting interest which may negatively affect the performance of the FWC. In the latter case, the Candidates shall describe the mitigating measures which remedy such a situation. All Candidates are also required to provide a description of operational structure and mechanisms for monitoring, preventing and resolving conflicting interests during the execution of the FWC which mitigate or eliminate the potential, perceived or actual professional conflicting interests. For more information, please see Sec. 2.2.7.2 of Tender Specifications.

Question # 11: Is it possible to demonstrate at company level that the technical solution proposed for GRC is independent for the solution in place for the other Galileo contract?

Answer # 11: Please consult Answer #1.

Question # 12: In terms of independency, there are currently ESA procurements ongoing for the G2G GSEG IOV (GMS, GCS, etc). Is the independency requirement also applicable to those? Or more related to the current G1 infrastructure?

Answer # 12: Please consult Answer #2.

Question # 13: Due to the limited information presented in Phase 1 the selection of core-team and subcontractors can only be indicative at Phase 1. What are the conditions and limitations to change the setup during Phase 2 and BAFO?

Answer # 13: Please consult Answer # 4.

Question # 14: If the RtP is submitted with 3 participants, is it possible to add the 4th afterwards?

Answer # 14: Please consult Answer # 4.

Question # 15: In the Awarding Criteria, a score of 50 is foreseen to pass the initial phase, but the sum of the criteria returns 49. Could you confirm what the score is?

Answer # 15: Please consult Corrigendum 1.

Question # 16: Are questions anonymous?

Answer # 16: The persons/companies submitting questions during the Industry day, or to the tenders@euspa.europa.eu, are visible only to the Contracting Authority.

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