



Clarification Note #3

EUSPA internal reference: 266626

myEUspace Prize Contest

Question #33: Can a participating team consist of employees of a small/medium enterprise (SME)?

Answer #33: According to the Terms of Reference, the participation in the contest is open to teams, composed by economic operators (including legal entities and natural persons). Therefore, employees of SMEs can participate in the competition as natural persons, provided that they otherwise satisfy the eligibility criteria set out in the Terms of Reference.

Question #34: Can leveraging the Pleiades images be considered as part of the Copernicus mission?

Answer #34: The objective of the prize contest is to support the development of solutions that leverage data coming from, *inter alia*, the Copernicus satellites. These data can be raw data and images coming directly from the Sentinel constellation, or via any of the Copernicus services or DIAS. These data can be complemented with other data from other contributing missions such as the Pléiades constellation, but the use of Copernicus data has to be the main scope of the proposal.

Question #35: If both tracks progress in parallel, is it possible to have one coordinator for two different teams (one in each track)? Or do there have to be two different coordinators?

Answer #35: There is no restriction concerning the team coordinator as long as the teams are working on different ideas and all other eligibility criteria set out in the Terms of Reference are otherwise met.

Question #36: Are signed and scanned administrative documents sufficient for the purposes of the competition submission?

Answer #36: Yes, signed and scanned documents are sufficient for the purposes of the competition application.

Question #37: Does the extract from national company registry have to be signed in any way?

Answer #37: A copy of the company registry extract in the same form as issued by the national authority of the given Member State is sufficient for the purposes of the competition application. No additional signature is needed.

Question #38: Can a team be composed of two SMEs or startups?

Answer #38: Yes, a team can be composed of more than one member.

Question #39: Since hardware development takes a long time, what will happen if you are not done with the prototype by the end of the development phase?

Answer #39: Not meeting the expected TRL will be reflected in the evaluation of the solution.

Question #40: Do applications for 'dive in quantum' also need to leverage Galileo / Copernicus? What do you expect a quantum solution to leverage specifically, data for example? Or can it be an idea to apply any quantum technology to space in general (possibly separate of Galileo / Copernicus)?



Answer #40: Yes, in the “Dive in Quantum” thematic area there is also a need to link the solution with Galileo and Copernicus. For example, quantum computing algorithms could be tested on a set of space data from Copernicus.

Question #41: Will there be a new MyGalileoDrone competition?

Answer #41: Currently, there is no MyGalileoDrone prize contest ongoing. Please refer to our [website](#) for updates.

Question #42: Can existing companies (with other existing products/services) also apply for Track 1, to launch a new idea?

Answer #42: Yes, as long as all other criteria set out in the Terms of reference are complied with, there is no restriction for existing companies to participate with a new idea.

Question #43: Do all the team members need to be of EU nationality?

Answer #43: Yes, as per the Terms of Reference of the prize contest, economic operators (i.e. both legal and natural persons applying to the contest) should be established in the European Union/Switzerland/Norway, i.e. be formed in accordance with the law of an EU Member State/Switzerland/Norway, and have their central administration / registered office / principal place of business in an EU Member State / Switzerland / Norway (for legal persons) or be nationals of an EU Member State / Switzerland / Norway (for natural persons).

Question #44: Is it possible to apply as a single person and then expand the team if the idea is selected?

Answer #44: No, it is not possible.

Question #45: What documents are included within the application 10-page limit?

Answer #45: The limit of 10 pages refers to the application form of both tracks. For track 2, the said limit further refers to the preliminary business plan, as per the Terms of Reference.

Question #46: Should the part 2.1. from the application form for track 1 contain the development plan for the whole product: from idea to TRL9 or only from idea to TRL4 which is expected in the end of the competition?

Answer #46: The applicants applying in Track 1 should demonstrate the development plan from the idea to the prototype/beta version of the solution.

Question #47: My team and I participated in previous EUSPA’s prize contests and we were awarded a prize. After that, we developed our initial intuition by developing a new solution, based on completely different technologies. Are we eligible for application?

Answer #47: Participants of previous EUSPA prize contests or any other prize contest funded by the European Union who were awarded a prize for a certain action are not eligible to participate in the present prize contest should they wish to apply *with the same action* (see the section “Eligibility Criteria” of the Terms of Reference: “the contest is not open to [...] beneficiaries of other EU funding for the same action”). Participants having been awarded a EUSPA or other EU-funded prize wishing to apply to myEUspace competition should demonstrate that the solution they propose *is not the same* as the one previously subject to an award (see also Q and A #12 of the Clarification note 2).



Question #48: Is Copernicus Masters included into the "EU fundings" mentioned in the Terms of Reference, eligibility criteria, point c)?

Answer #48: Any funding coming from the European Union is within the purview of the relevant section of the Terms of Reference (see Q and A #47 above for additional information).

Question #49: In order to be eligible to participate in the competition, should I be both a national of an EU Member State as well as having my company located in such state? Is the EU nationality enough or also location should be inside EU?

Answer #49: This depends on whether you apply as a natural person or a legal person. If the former, your personal nationality will determine your eligibility. Should you, however, apply with your company being the applicant, it must be formed in accordance with the laws of an EU Member State, Switzerland or Norway, or have its central administration, registered office or principal place of business in one of those states, as per the "Eligibility Criteria" set forth in the Terms of Reference.

Question #50: Can UK-based participants participate in the competition?

Answer #50: No. Companies established or having their central administration, registered office or principal place of business in the United Kingdom would not satisfy the eligibility requirement and may not participate in the contest. The same applies for natural persons (see Q and A #11 of the Clarification note 2).

Question #51: To participate in Track 1 of the competition, do I need to be registered as a legal entity in Europe?

Answer #51: Both natural and legal persons can participate in the MyEUSpace competition, provided that they satisfy the conditions set out in the Terms of Reference.

Participants who wish to apply as legal persons and who are still in the founding process can participate in the competition provided that they otherwise satisfy the criteria set out in the Terms of Reference (please refer notably to the section entitled "Eligibility criteria") and comply with the steps outlined in Clarification Note 2, under Q&A # 28.

Question #52: What is expected to be provided in connection with "market potential" (e.g. accurate figures regarding the product, general numbers of the market, etc.)?

Answer #52: The application should contain some estimation of the potential market for the solution to be developed. At least a good understanding of a target customer base and competition should be included, the size of the market to be addressed and ideally also some estimated market share for the solution to be achieved.

Question #53: If two or more areas (e.g. "Move me Smart" and "Space My Life") are targeted by a given project, can a participant apply under both categories with a single project or does only one have to be selected?

Answer #53: Although the project may address more than one innovation areas, for the purposes of participating in the competition, only one shall be selected. The choice of an innovation area belongs to the participant.



Question #54: Our project has been among the winning submissions of a national competition funded by the European Commission. We have two questions: (1) The laureates will officially be announced later on. The laureates' names remain confidential and will remain so until after the MyEUSpace submissions deadline. Are we eligible to apply to the MyEUSpace competition? (2) As laureates of that competition, we will not be granted a financial reward. Instead, we will receive incubation support. Are we eligible to participate in the MyEUSpace competition?

Answer # 54: In accordance with the Terms of Reference, the competition is not open to beneficiaries of European Union (EU) funding for the same action. This restriction seeks to avoid double-funding and prohibits that EU funds reward the same submission more than once, regardless of through which channels such EU funds are provided or which form they take. As such, **(1)** you cannot submit the same solution that has already been rewarded with EU funds in another competition. The same applies if you are awaiting the results of another competition in which you submitted *the same action* with which you would like to participate in the MyEUSpace competition. **(2)** Regardless of whether the EU-funded prize beneficiaries receive financial or other in-kind reward, such rewards engage EU funds and therefore disqualify such participants from applying for further EU-funded rewards with the same action. Please also refer to Q and A #47 above.

Question #55: Is the registration done automatically when I send my project or are there other steps I have to complete in advance?

Answer #55: Once the registration and entry submission are completed [here](#), your project will be registered. Unless otherwise instructed by EUSPA, no other steps are required to make your submission to the competition.

Question 56: Could you please elaborate a bit more on the following instructions in the Terms of Reference: "By the end of this phase the team will be asked to present the result of a customer validation." and "The business plan should include the results of the interactions with potential customers." (Terms of reference, page 5, Track 1)? Is some specific form of customer validation required? Is the number of customers to contact set?

Answer 56: The requirement related to customer validation will support the work of the evaluation committee in assessing the market potential of the proposed solution. There are no specific requirements on the minimum number of potential customers contacted and it depends on the type of business model selected (the overall target could be from few large customers up to millions of customers for mass market solution). The team has to demonstrate that the solution is developed taking potential customer/user feedback into account and that business development is conducted during the development phase by contacting potential customers, showcasing the solution to them, obtaining their feedback, and getting letters of support up to obtaining first sales, if feasible.

Question 57: How can we spend the obtained prize? Are the cost categories already defined or rather this decision will be made later, in agreement with the team and in connection with the project's needs?

Answer 57: The team is making the decision on how to spend the prize and there are no specific guidelines or cost categories defined. However, the expenditures could be linked to the solution development plan described in the application form. The teams do not need to report to EUSPA on the expenditures in writing.



Question 58: I was not able to attend the second webinar on myEUspace competition. Would it be possible to obtain a video recording or presentation slides?

Answer 58: The slides presented during the webinar may be accessed [here](#).

Question 59: When exactly will selected candidates receive the 10,000 EUR to launch the prototype development? Will that be on the 20th of December? And when will the selected candidate receive the 25,000 EUR, and what exactly is this money to be used for? To keep developing the prototype?

Answer 59: The first payment will be made within around one month from the announcement of the teams that continue to the development phase, provided all the administrative documents submitted are provided and are in order. The second payment for the winners will be paid within around one month from the award ceremony. The teams are requested to spend the prizes on the development of the solution. However, no written reporting or evidences are required from the teams on how the prizes are spent.

Question 60: In relation to the 2-minute video, how often and how widely will this video be shared or published. For example, will it be published on the EUSPA website? Is it a kind of promotional communication tool? Or is it just internal to the EUSPA evaluation board?

Answer 60: This video will be internal to the EUSPA evaluation board and will only be used for the evaluation purposes.

Question 61: We plan to do the voice recording to the video by the French team (and therefore the video sound, should it be in English, will be with the French accent). Is it "unprofessional" in your point of view? Are video presentations required to have voiceover? Can stylized video work just as well?

Answer 61: The video shall explain the idea and present the team, as per the Terms of Reference. No other specific requirements for the content and style of video are set, therefore the applicants are free to choose the way they present the video.

Question 62: What is the date for the submissions closing? Is the submission to be completed by midnight or any other moment?

Answer 62: As per Corrigendum 1, published on the [competition website](#), the deadline for submissions is newly set for December 3, 2021. Participants therefore have until December 3, 2021, midnight, to submit their applications.

Question 63: In the Declaration of Honor, is it up to the participants to tick the relevant checkboxes or is this something the organizer does? I'm referring to the table starting with "declares whether the above-mentioned Applicant is in one of the following situations or not".

Answer 63: The Declaration of Honour is to be fully filled out by the participant, who declares on his/her honour that the information provided is true.

Question 64: Can we add images to the Application form or is it text-only, with the visual flair reserved solely for the presentation video?



Answer 64: The application form may contain simple text, pictures, charts, links or whatever the team finds useful at this stage.

Question 65: Should the Financial Identification Form be filled for every member of a team or one per team?

Answer 65: One Financial Identification Form per team should be provided. Please note that in case of award, the prize will be paid to the team member whose information is provided in the Financial Identification Form.

Question 66: Is there any other information that should be included in the bank statement (attached to the Financial Identification Form) besides 'ACCOUNT NAME', 'ACCOUNT NUMBER/IBAN' and 'BANK NAME'? Should it include the latest transactions?

Answer 66: As per note 5 to the Financial Identification Form, the provided bank statement should be recent and confirm the information provided in the Financial Identification Form under “Account Name”, “Account Number/IBAN” and “Bank Name”. No other information, such as the latest transactions, is required to appear on such bank statement.

Question 67: I'd like to know if a foreigner who has a residence permit in the EU can apply for this competition?

Answer 67: In the case of natural persons wishing to participate, the competition is only open to nationals, i.e. citizens, of an EU Member State, Switzerland or Norway. Residents of one of these countries who do not otherwise hold a nationality of an eligible country are not admissible to participate in the contest.

Question 68: Is it possible to use other dataset, which does not belong to the European Union, besides using Galileo and/or Copernicus data?

Answer 68: Yes, it is possible, if it adds value to the solution.

Question 69: I have a question regarding the Declaration of Ownership document. Is it acceptable for this competition if we are a group of 4 members in the team (2 of whom are members of a National Research Council (NRC)) and this document is signed by NRC who is the owner of our results? NRC agrees with this, but I am unsure as to whether this is acceptable for the purposes of the myEUspace competition.

Answer 69: As long as the Declaration of Ownership is signed by all owners of the results, this is acceptable.

Question 70: I'm an individual not represented by a company. Can I apply to this competition?

Answer 70: Yes, teams composed of one or several individuals or companies, as well as mixed teams, can apply.

Question 71: Can the team leader be an EU citizen and team members be foreigners?

Answer 71: If the team is composed of natural persons, all such persons shall be nationals, i.e. citizens, of an EU Member State, Switzerland or Norway.



Question 72: We are not yet a company, but we expect to become it during the next months. In particular, I would like to ask, if it happened that we won, would it be possible to transfer the prize to the company, formed in between time? For instance the financial identification of the company is not yet known, and we are not able to send the attached document now. But we will be in case it is necessary later.

Answer 72: If the company is in the founding process and does not yet have the relevant information such as the registration and VAT numbers, it should submit, along with its proposal, an official document proving that the registration process has been initiated and provide to EUSPA the relevant documents (Legal Entity Form and supporting evidence), as soon as they are obtained. In case the Legal Entity Form and the other relevant supporting evidence for registration and VAT numbers are not submitted to EUSPA by the time of the prize award, the entity will not be able to receive the prize, if awarded.

Question 73: I would like to ask whether we can include an Appendix section in the application form after reaching 10 pages.

Answer 73: No, the 10-page limit shall be complied with. In any event, the evaluation committee will only take into consideration the information included in the first 10 pages of the document.

Question 74: Could you please confirm that the submission deadline has been extended until December 3rd?

Answer 74: Yes, as per Corrigendum 1 published on the [contest webpage](#), the submissions deadline has been extended until December 3, 2021.

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