



#### **Clarification Note #4**

EUSPA internal reference: 266626

#### **myEUSpace Prize Contest**

**Question 75: Track 1: Is a concrete pricing model necessary for applying to the first track? Or whether quantified figures of our target market are sufficient?**

**Answer 75:** For Track1, quantified figures of the target market are sufficient for applying. There is no need for a detailed pricing model at this stage.

**Question 76: Does last year MyGalileoCompetition counts as EUSPA project? Can MyGalileoCompetition winning team participate in MyEUSpaceCompetition?**

**Answer 76:** In case you received a prize in previous EUSPA prize contest, you cannot apply to MyEUSpace with the same solution that has already been awarded a prize.

**Question 77: Although formally you can't have non-EU member states citizens as award winners, can they still participate in the development phase and communication with EUSPA? E.g. the team is formed from 2 EU citizens and 1 non-eligible country citizen. Although he can't be awarded the monetary prize, can he participate in mentoring, workshops, communication with EUSPA?**

**Answer 77:** All the team members (not only the one who will receive the prize, in case of award) shall fulfill the eligibility criteria.

**Question 78: I would require a bit of clarification on the definition of 'teams'.**

**Is the team a start-up or SME, or it can be a consortium of start-up and SME?**

**Answer 78:** The team can be composed by legal entities (including start-ups or SMEs) and/or natural persons. In addition, please see the Q&A #38 of the Clarification Note 3, available here: <https://www.euspa.europa.eu/myeuspacecompetition>.

**Question 79: Could you confirm if proposals should address EGNOS?**

**Answer 79:** The proposals should demonstrate the leveraging of Galileo and/or Copernicus. Any other programme, such as EGNOS, can be part of the proposed solution, however, it will not be relevant for the assessment of the applications.

**Question 80: Regarding nationality, can a Mexican with a valid residence permit in Austria participate?**

**Answer 80:** In the case of natural persons wishing to participate, the competition is only open to nationals, i.e. citizens, of an EU Member State, Switzerland or Norway. Residents of one of these countries who do not otherwise hold a nationality of an eligible country are not admissible to participate in the contest

**Question 81: Can I submit more than one idea?**

**Answer 81:** Yes, as long as the ideas are different.



**Question 82: There seems to be a discrepancy between the answer to question #27 (note 2) and #44 (note 3). So, I can apply as a single person, but I can't recruit new members to help me in case my idea is funded. Is my assessment correct? Can I at least use the resources to pay a third party to implement a component?**

**Answer 82:** There is no discrepancy between the said Q&A. There is no limitation to the team size. However, the team size has to be declared at the time of submissions' phase (Phase 1) and no new team members can be added in the course of the prize contest. Teams are free to use any resources for the development/implementation of the solution, however, new natural/legal persons cannot be declared as "members".

**Question 83: In cases where the team size is 1 person, should the member be duplicated in the Team Coordinator and Team Members fields?**

**Answer 83:** No need for duplication. The person can be identified directly as team coordinator.

**Question 84: We use a branchless banking service for our company in the Netherlands. Therefore, I'm not sure about whether we can get a bank stamp/signature. However, we can provide a bank statement containing all the required info signed by us (account holder) for the financial identification form. Will this be enough as evidence for our financial information?**

**Answer 84:** Yes, bank statement can be used as evidence to the Financial Identification Form.

**Question 85: Is a pure software-based solution (no hardware), which is leveraging Copernicus data an eligible proposal or not?**

**Answer 85:** Yes, it can be eligible.

**Question 86: Is it eligible to propose a development plan taking place and targeting Turkey but will be scaled to other EU countries afterwards if the prototype/validation is successful?**

**Answer 86:** Yes, it can be eligible.

**Question 87: Are we allowed to remove the informational text and the table on page one of the "myeuspace\_competition\_2021\_application\_form\_track1.docx"?**

**Answer 87:** Yes, this is possible.

**Question 88: How strict is the time-limit on the video we have to submit and what level of professionalism do you expect here (none of us would be considered as a professional editor)?**

**Answer 88:** As foreseen in the Terms of Reference of the prize contest, *"In case the video exceeds the 2-minute duration, the evaluation committee will only take into consideration the information included in the first 2 minutes of the video."* No further requirements regarding the "expected professionalism" are foreseen.

**Question 89: Is there any other document we need to submit along with the video and the main proposal/track-1 document?**

**Answer 89:** The documents to be submitted are the ones listed in the Terms of Reference of the prize contest (see 'Contest Process' section). No further documents are required.



**Question 90: We are looking at the main application. What is the short description of the Solution? When we are talking about the Solution, are we talking about our business in general? Or about our product's specific integration with the satellite data?**

**Answer 90:** We would advise to take a look at the application form on the [submission platform](#) , it includes the following chapters that explain what details you need to include in your application.

**Question 91: How can we assess what sort of Galileo and Copernicus data sets might be relevant for us?**

**Answer 91:** We would like to invite you to check what Copernicus Services offer. For example, the land monitoring service provides information about the land (land cover, land use, vegetation index...), the atmosphere monitoring service provides information about air quality, winds, rain. It is up to you to select the data most relevant for your application.

**Question 92: For the track one: "Track 1: From Idea to Prototype/Customer validation" you expect only ideas? For the track one "First step: Submission" do we need to:**

- **Send you a presentation?**
- **Send you some kind of documentation (what information do you require in the documentation)?**
- **For this part we do not need to have a prototype?**
- **Are we required to only add high level documentation for this step or can we also attach technologies which we are planning to use, architecture, features etc.**

**Answer 92:** The documents to be submitted are the ones listed in the Terms of Reference of the prize contest (see 'Contest Process' section). No further documents are required. Please also refer to the section "The Challenge" for more information on the technical requirements of each track.

**Question 93: By the end of the "Second step: Development Phase" of track one we need to have a project which is expected to reach TRL 4?**

**Answer 93:** Yes, we confirm the understanding.

**Question 94: For track two: "Track 2: From Prototype to Product/Market entry" you expect to have some prototype already in place? What is the expected TRL level of that project?**

**Answer 94:** Teams will submit their prototype/beta version (phase I) and the final product ready for commercialization (phase II) developing a value proposition to meet the needs of potential users. Projects expected to reach at least TRL 9.

**Question 95: Are there any requirements in relation to the font size, styles and other page parameters in the 'Application Form' document?**

**Answer 95:** There are no such requirements.

**-End of document-**